

# INDUSTRY OPEN HOUSE

Network with PEO Digital and PEO MLB • February 13, 2024 • 1:00-4:00pm



**PEO  
DIGITAL**

**PEO**  **MLB**

## PEO DIGITAL PORTFOLIOS & TOPICS OF INTEREST

### Command Strategy Office (CSO)

- Generative AI
- Total Experience (TEX) (think all encompassing customer experiences)
- Human Capital Strategy Management
- Defense Industrial Base
- Small Business

### Infrastructure Services (IS)

- Infrastructure for Edge Services
- SDN or SD-Wan
- Divestment of legacy infrastructure / virtualization of services
- Implementation of PLEO/5G/WLAN
- Convergence opportunities ONE-NET/NMCI/MCEN

### Digital Workplace Services (DWS)

- Industry best practices/capabilities regarding configuration management of cloud based (SaaS) technologies against Enterprise Service design baselines
- Best practices for Financial Operations (FINOPS) for Cloud - specifically M365 SAAS/IAAS/PASS services
- Industry best practices for Enterprise Cloud Telephony consumption, while maintain Hybrid on-prem VOIP services

### DON Special IT Services (DSITS)

- Hyperscale SAP Cloud solutions for PL3 and PL4
- Marking and labeling tools
- Records Management that meet NARA Guidelines
- Access and Transfer Cross Domain Solutions approved for Classified Systems (Raise the Bar and NCDSMO compliant)

### Platform Application Services (PAS)

- Your current capabilities in the IL/6, Higher-than-Secret environments
- RAISE 2.0 capabilities and plans
- Cloud FinOps compliant tools and frameworks
- Cloud Multi-Account Management Practices
- JWCC Capabilities and Findings

### DEVSECOPS Center of Excellence (DCE)

- How can industry assist us in automating the ATO process via implementation of NIST's OSCAL standard?
- What automated testing and release cycles can we leverage as it pertains to Agile? How is the process repeatable?
- How is Industry helping other Services and 4th Estate secure and move data between IL environments and satisfyingly Authorizing Officials?
- What challenges does Industry have with data at rest? Types of data?

### Cybersecurity & Operational Services (CaOS)

- Impacts of Generative AI on Infrastructure & Operations (I&O) and Cybersecurity
- Current approaches to implementing Cybersecurity Mesh architectures
- Road-mapping cloud migration strategies effectively
- Implementing enterprise IdAM in hybrid architectures (best practices/lessons learned)
- Interested in discussing solutions with NSA CSfC Trusted Integrators who have proven track record implementing the Data at Rest Capability Package (DAR CP)

### End User Services (EUS)

- Scan to OneDrive - Print Vendor solutions for scanning to OneDrive. Client Data backup (augment for OneDrive) - Back up for OneDrive data on the cloud.
- ThinClient Hardware (Navy and USMC) - Desktop and Laptop hardware solutions for kiosk/hotel cube/watch stations
- Enterprise BIOS Password Management - Cloud based Enterprise BIOS password management/rotation/reset.
- Cloud Packaging Software - MSI and MSIX packaging for both physical and virtual workstations by Intune.

# HOW TO ENGAGE WITH US

Is your company interested in meeting with PEO Digital to discuss a system, service, or capability that aligns to our needs?

## START HERE



## Industry Engagement Overview

Learn about our current portfolios and projects  
Research PEO Digital and Download the book

Click or copy and past the URL below:

[https://www.peodigital.navy.mil/Portals/96/Documents/2024\\_Engagement\\_Booklet/IE\\_Booklet\\_02\\_05\\_2024.pdf](https://www.peodigital.navy.mil/Portals/96/Documents/2024_Engagement_Booklet/IE_Booklet_02_05_2024.pdf)

## Steps to Initiating and Engagement with PEO Digital

### Be prepared to tell us:

- Target customers within the DON
- Potential impact on solutions, programs, services
- Potential impact on distribution, deployment, support
- Minimum Viable Product and Implementation Costs
- World-class Alignment Metrics (WAMs) addressed

1

### Familiarize

Yourself with PEO Digital  
[www.peodigital.navy.mil](http://www.peodigital.navy.mil)



2

### Review Our:

- a) Tech Vision and WAMs
- b) Portfolio Descriptions



3

### Identify

Which portfolio(s)  
align with your offerings



4

### Submit

An Engagement Request

<https://public.cloud.navy.mil/industry>



5

### Requests

Requests are reviewed  
by Portfolio(s) selected



6

### Reach Out

If there is interest, the  
team will reach out



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